

Delegate:

Annual Delegates meeting Sat/Sun Nov 7/8, 2020

Well organized Zoom meeting; 34 of 50+ clubs represented; normally it is 20+ of 50+; good representation from outlying clubs (east of the Mississippi); future meetings will be a hybrid Zoom and in person.

Gary Feldman's last year as Pres; Don stepped down as VP Safety as planned and Jeff was elected to replace him as VP of Safety.

Conclave:

2021 hosted by the San Diego club at Big Bear Lake CA has been overwhelmingly subscribed; target was 150 and as 10/19 it was at 162. Their limit is 200. Second hotel has been solicited as the primary is full. Participation is very distributed geographically.

2022 September 18-23, 2022 Pocono Mts. PA – at the Kalahari Resort (977 rooms). It will be another Enclave like Gettysburg; joint with the Sports & Touring club and NE club. It will be an International Healey Meet celebrating 70th anniversary of the 100 presentation at the 1952 London Earl's Court Motor Show. The Pocono Raceway will host the driving events.

Membership Directory:

You will receive a membership directory this year. This was scheduled to be an off year, but due to the issues for the 2020 directory we vote to print it this year hopefully without the problems of last year.

AHCA "System"

Major initiative is upgrading the administrative "System", databases, web site and membership renewal processes. There will be a committee to research and evaluate during 2021 to be in position to convert on 2022. Goal is to tie all the process together, eliminate the man time required to perform normal activities and have a common platform vs. the hodgepodge quilt of systems and processes that have evolved.

Insurance:

We have insurance now that is well defined in its coverage. Our prior written coverage was very vague and contained easy outs in case of a driving issue. Gymkhana and Funkhana are covered separately and will cost \$180 per event and SCCA Solo rules will apply. Don and Jeff have been ask to review the SCCA Solo rules and condense it to the pertinent safety items that apply to our events. It is 300 pages of mostly technical class information. The only events paid for by national is Conclave per the motion and vote of the delegates.

Business Manager:

The insurance change, eliminates or reduces the Drivers Training as a source of operating funds. Traditionally we netted about \$900 per year. Our operating costs are \$1800 per year and our local dues are \$900 per year. Given we ended 2020 with approximately \$4000. We will need to find another source to make up the driver's training revenue. Worst case we can function for about 4 years if we do nothing. Raising dues by \$15 would eliminate the short fall. Just a heads up as we move forward.

Driver's Training

The insurance changes the economics of the Driver's Training for the club. Before we were guaranteed to make something, now the insurance reduces or potentially eliminates that eventuality. The Driver's Training team still wants to provide the activity but does not want it to be economic burden.

The core group was thinking about cutting back in 2021 prior to the insurance issue. Supporting 5 dates plus extras like Conclave, Hill Climb etc. was becoming more like work than fun.

The team proposes:

Only schedule 3 dates in 2021 and run the Gymkhana for Kurt's Hill Climb.

Each session will cost the participants or organizer at least \$180 in total to cover the cost of insurance or the session will not occur. The intent is not to risk a loss/cost to the club. We will market it that the cost to run will vary based on the number of people who show up to run on the day of the event. We will continue to limit it to 20 in order to finish at a reasonable time.

Cost per participant:

Number of participants 8 to 20=\$25, 6&7=\$30, 5=\$36, 4= \$45, 3=\$60, 2=\$90, 1=\$180

Our loaner Helmets are not SCCA Solo Rules compliant. We need a few (3 or 4) to entice people to try it without the necessity to buy their own. The regulars will have their own.

Jeff and Nancy will take over stewardship of the equipment.

Jeff will take the lead on coarse set up.

Goal is to allow Don to step back a little on the responsibilities, participate a little more in the driving vs. working all day.

Return it to a fun labor of love vs. labor for all our member who help and participate.

Given the past participation levels and the proposed fee structure, there is a high probability we will net some positive profit. Anything over 6 participants will start to generate a net profit, 6 or less we breakeven at \$0.