

**Delegate/Business Manger Report: 11/13/2022**

**Annual Delegates meeting Sat/Sun Nov 12/13, 2022**

In person Indianapolis & Zoom meeting; 37(+/-) of 50+ clubs represented; 14(+/-) were on Zoom

Roger Hamel of Quebec was elected president and Gary Feldman successfully retired after 6 years; Jeff was re-elected as VP Safety.

Attached at the bottom of this report is OVAHC 2022 Activity Report and Flow of Funds I submitted. Please look at the activity report. It is quite impressive

**Headline:**

Printing and distribution cost of the Marque has necessitated a \$20 per year increase in dues for 2023 with a reduction of the number of issues (11 to 8). Along with the printed magazine, a digital/click version will be sent that is searchable.

The printed Membership Directory has been eliminating (\$15,0000 savings) and replaced with a very easily accessible digital version (which I saw and will be sending out an instruction e-mail shortly).

We were able to reduce the cost of printing of the Marque by approximately 33% over the November rates due to a Request for Proposal that I initiated to printers of other car club magazines (6). Otherwise, the increase would have been another \$10. Working in partnership with Reid, we priced out and analyzed over 11 different scenarios. Gary and the officers presented 3 (all printing the Marque only, no digital only option or 2-tiered approach).

He felt a 2-tiered membership should not be considered at this time, even though it was the most financially and equitable solution. It never got the chance to be vetted. My hope is that Roger will be less authoritarian and open. Attached is a copy of my analysis that was sent to Gary and the officers a month prior and after never receiving a response, I sent to all the delegates.

**Conclave:**

2022 Enclave in Poconos PA. was a huge success, more than double their estimate.

2023 May 21-25, 2023 Crystal River FL. – at the Planation on the canal that joins Crystal River where the Manatees live. You can swim, snorkel, scuba dive, boat or take their tour boats to see the Manatees. Registration is open on the AHCA Club Express web site. This was originally scheduled for 2020 before COIV-19 changed things. The Jacobs' helped vet the site in 2018 for national. Everything is close and oozes with Southern charm. No long walks to the room. We have been ask to run the Gymkhana.

2024 Worst case would be a joint effort in Branson MO. There is a club elsewhere that is close to committing. Jeff and I are on the Conclave committee. After Thanksgiving We are planning a trip with Conclave VP Neil Anderson to a club that is on the fence. If successful, Branson would move to 2025 and we will announce a location that is more

car oriented and roughly the same distance from here. The Delegates gave the board the authority to make a decision in order to save time and get thing moving.

We are going to focus on a model of collaboration vs. single club effort.

### **AHCA – ClubExpress – Club Management system and Web Site Host**

There will be a few zoom training sessions (which will be recorded) in November for club Treasurers and Secretaries to address issues and learning curves. Bill Walton the delegate from the Carolinas will be conducting these and will be a great resource going forward for our interaction with Club Express.

### **Insurance:**

Gymkhana and Funkhana will cost \$250 per event (vs. \$225) in 2023. Bill Borla and Gary (who Roger has asked to help Bill with insurance going forward) are getting a quote from the Sports and Touring Club's provider that looks promising.

### **AHCA Budget: Future cost containment....**

The majority of the AHCA budget is very static and relatively small, including the development of the Marque and the calendar. The largest and most volatile cost is the printing and distribution on the paper Marque. Due to the digital dominance in today world, paper printing is shrinking and driving up cost. This coupled with the COIV-19 supply chain issues has drastically increased cost during 2022, along with USPO increases. These dynamics coupled with the AHCA running their budget the last few years in a deficit too burn off a large cash reserve.

In the past, the pricing strategy was to have a large dues increase (more than what was needed), build a reserve and as inflation catches up, let it bleed it off in a 5-year period.

This worked when paper was the primary delivery medium for content. The paradigm has shifted to digital and this old strategy has now caught our older demographic with its financial pants down.

The love for paper has necessitated the above changes and unfortunately will continue. The increase is budgeted to build a small reserve of about 1 to 2 months operating reserve. Meaning this is a short-term solution.

If we do not shift to digital as standard in the next year or two, be prepared for additional significant dues increases.

So, please explore the digital Marque when you get it, it will soon be a requirement just like our digital Newsleak. Paper magazines are following the same path as our paper newspapers.

**Jake Jacobs**

**OVAHC – Delegate – Biz Manager**

**2022 OHIO VALLEY AHC FLOW OF FUNDS STATEMENT**

<b>BEGINNING ACCOUNT BALANCE: November 1, 2021</b>		<b>\$4,153.02</b>
<b>INFLOW OF FUNDS</b>		
AHCA/OVAHC Dues	\$1,610.00	
AHCA Rebate: Online Dues	680.00	
Split-the-Pot	320.50	
<b>EVENTS</b>		
September RoundUp	9,307.00	
<b>TOTAL INFLOW OF FUNDS</b>		<b>\$11,917.50</b>
<b>OUTFLOW OF FUNDS</b>		
Dues to National (AHCA)	\$1,220.00	
AHCA Insurance: Autocross (2)	400.00	
Annual Dropbox Fee	119.88	
Renewals: Annual Domain Names/ Website (2 yrs)	605.97	
Donation (American Cancer Society): In Memoriam Tom Hall	50.00	
Treasurer: Bank (5th/3rd) Checks	23.99	
<b>EVENTS</b>		
September RoundUp	7,336.58	
Monthly Meetings (7)	525.00	
July Picnic	200.00	
<b>TOTAL OUTFLOW OF FUNDS</b>		<b>\$10,481.42</b>
<b>NET INFLOW/OUTFLOW</b>		<b>\$1,436.08</b>
<b>ENDING ACCOUNT BALANCE: September30, 2022</b>		<b>\$5,589.10</b>

Area Club Annual Activity Report – Year Ending 10/31/2022

<b>CLUB: Ohio Valley – Greater Cincinnati – SW OH; N. KY; SE IN</b>		
<b>DELEGATE: John (Jake) Jacobs</b>		
<b>CLUB MEETING PLACE: Member's Homes/Garages determined by host usually Sat</b>		
<b>MEMBERSHIP: 70</b>	<b>INCREASED BY: 4</b>	<b>DECREASED BY: 5 all AHCA</b>

**Meetings OVAHC Members**

10 Meetings –all in person: average attendance 30+  
Christmas Lunch – 25; Picnic – 32; Bon Fire 33

**Lunches – various restaurants in region 20+ average attendance**

*ROMEOS – Guys only 10 average attendance 18*  
Healey Hotties – Gals only 10 average attendance 12

**OVAHC Sponsored AutoX – 0 Site and Insurance costs**

**Car Shows – Local – 3 average attendance 8 OVAHC Members**

Cavalcade of Customs – 4; Newport -3; British Car Day – Dayton - 12  
Chatfield College - 18

**Local Day Drives – 2 average attendance 4 OVAHC Members**

Kurt's Spring – 5; Polo Match – 4; Winery - 4

**Overnights weekends – 2 average attendance 6 OVAHC Members**

Hendersonville NC – 4; Hocking Hills OH – 8

**Large Events – Multiple days – 7 average attendance 6.4 OVAHC Members**

SpringThing KY – 9; Bellefontaine Hill Climb OH – 7; Texas Round Up TX – 1;

We hosted the 2022 September RU – 47 registrations very successful  
Enclave PA – 12+ Host of Gymkana, OVAHC won Donald Healey Award;

2 couples the complete Rt. 66 Chicago; San Monica; CA Rt 1 to Redwoods, then home  
– 1 Bugeye/1 Miata

**Tech Team events – 7+ sessions average attendance 6 OVAHC Members**

3000 Trans overhaul; Installed repaired/painted doors; Tune ups; Sprites exhaust; MGA engine swap; Panel welding